

Partnerships

Company Profile



About Us

MORE DEBT SERVICES is a debt collection consulting and tracing firm located in South Africa. We are proud to be a BBBEE Level 1 Contributor.

Our founding directors bring a wealth of industry experience, having previously held positions with a prominent Tier 1 national company.

Committed to reliability, cost-effectiveness, and adding significant value to our business partners, we aim to establish enduring relationships through efficient debt recovery and tracing services.

At the core of our debt collection approach is a marketing and customer-oriented focus, underpinned by a data-driven methodology. Our goal is to mend relationships and create meaningful payment arrangements. We strive to foster lasting partnerships with our clients to ensure seamless communication and mutual understanding.

With extensive experience in banking debt collections at FNB and African Bank, our team is passionate about both debt collection and customer service.

Our directors are well-versed in the Protection of Personal Information Act (POPIA) and security protocols, including ID verification and robust data protection measures, in accordance with banking standards.

Our distinguished directors have years of experience as debt collection officers and call center agents, equipping them to navigate diverse challenges within the industry.

Additionally, our team has considerable experience in remote work, particularly during and after the lockdown periods.

Our seasoned directors have many years of dedicated debt collection experience, having worked as top award-winning agents in the industry, gaining invaluable expertise while serving at leading debt collection companies in South Africa.



Why Us?

Benefits of Partnering with MDS

1. Cost Efficiency : Avoid the high costs and time involved in setting up an inhouse collection system.
2. Expert Knowledge : Agencies bring extensive experience and insights to handle challenging debtors effectively.
3. Swift Action : Quick responses to unpaid debts enhance recovery rates.
4. Essential Cash Flow Management : Timely debt recovery is vital for smooth business operations.
5. Maximized Returns : Skilled agencies navigate debtor tactics and understand legal implications to optimize results.

###MORE DEBT SERVICES Confident Approach

At DDS DEBT DATA SOLUTIONS (PTY) LTD we deliver effective and respectful debt collection through a streamlined process:

1. ***Immediate SMS Contact***: We start communication with a prompt text message.
2. ***Follow-Up Call***: Next, we discuss payment options directly to negotiate effectively.
3. ***Official Documentation***: All arrangements are confirmed through letters, emails, and texts.
4. ***Regular Updates***: We keep debtors informed about their obligations consistently.
5. ***Legal Action When Necessary***: Legal measures are a last resort only after all other options.

With our approach, DDS DEBT DATA SOLUTIONS (PTY) LTD ensures efficient debt recovery while upholding respect and professionalism. Trust us to handle your debt collection with confidence.

Our Services



Salespeople should focus on closing deals and generating income, not chasing payments. Every moment spent on collections distracts from achieving sales goals and can damage client relationships.

Take control of your debt recovery by outsourcing to MORE DEBT SERVICES (PTY) LTD
Our committed team ensures that your debts are collected efficiently.

Maintaining Existing Clients

Retaining clients is more cost-effective than acquiring new ones. Using a professional debt collection agency helps maintain positive relationships with clients who are slow to pay. Often, just a notice from a collection agency is enough to prompt payment.

Avoiding Bad Business Practices

Don't fall into the trap of delaying payables to maintain cash flow. This approach often leads to stronger demands from creditors. Act decisively to manage your financial obligations effectively.

Protecting yourself legally

If you should overstep any of the many laws that govern debt collection, you could find yourself in worse hot water than just being owed money. And the debtor may know a considerable amount more than you about their rights. An agency will know how to deal with recalcitrant but well-informed customers. They are well-versed in these laws and know how to handle the case both legally and effectively. Deploying an agency with experienced experts to recover unpaid debts on your behalf eliminates the legal risks involved with attempting to collect debts on your own, and protects your business.

Applying the techniques of success

Because debt collection agencies have good knowledge and experience in collecting unpaid debts (it's our business after all), your chances of getting your money are more favourable than applying your own efforts. A trained professional knows the best techniques to legally coerce debtors to pay. Not only that, but their authority exceeds yours, and a debtor faced with a professional agency in the mix is unlikely to let the dispute go to court or have their credit record significantly damaged. An agency is also able to create flexibility with regard to repayment, which is another persuasive factor that the debtor can benefit from, while assuring you of ultimate payment.

Keeping proper records

An agency will keep meticulous records of every contact with the debtor. This is important if in the future, you need to sue the debtor. In this scenario, you will need to present a record of every time you have contacted or attempted to contact the debtor. This is something a debt collection agency is likely to do more efficiently than you because they know exactly what is

required for the courts. In addition, should you wish to eventually claim this debt as a deduction on your taxes, you will need to prove you exhausted every option before writing it off.

Faster repayment

Using a third party to recover debts strengthens your position, and generally has a motivating impact on the debtor. At this point you are really taken seriously! There's no doubt that when you hire a debt collection agency, people pay you faster and more often. Agencies can provide services that speed up payment through your existing billing process, which means you will spend less time on chasing money owed and more time on your business.

Bringing sensitivity to the process

This is exactly what an agency can do. We negotiate with the debtor fairly, determining any reasons for non-repayment, and how these issues can be resolved to everyone's advantage. This reasonable but firm approach can be beneficial to your brand and reputation. Keeping a good relationship with the debtor, both through the collection procedure and staff interaction, is important because he or she may continue to be a good customer once the matter is amicably resolved.

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Benefiting from a payment system that works with you and your business

On target debt collection agencies will only charge you once monies have been recovered. Tailor-made debt recovery solutions are designed to fit your business requirements. This includes ensuring that you only pay for what is recovered. This

Accessing customised software solutions

While you may have latest accounting packages, these are not specifically designed for keeping records of debtors. A reputable debt collection partner will offer customised software solutions that will enable access to individual and company records to ensure the most optimal debt collection procedures are undertaken for each individual case. MORE DEBT SERVICES (PTY) LTD is a leading online Debtor Tracing and Investigating tCompany in South Africa. Collecting money owed by customers is one of the most significant challenges in running a business. For successful recovery, hiring a professional debt collection agency is essential.



helps your business remain on track and keeps business goals aligned.

MDS We are ready to help

Contact us for further inquiries

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BBBEE LEVEL 1

Directors NA More

